



## KONSTANTINOS VAKIDIS

COO - CO Founder

"I am able to place facts and circumstances in a broader context, understand strategy and proceed directly to implementation. My technical and business knowledge is an advantage that gives me the ability to have an organizational view (not only on sales) and value understanding (not only volume). Driven by my sense of professionalism and fair play, I set structures, rules and processes in order to create sustainable relationships with my internal and external customers. I am able to communicate and go around the organization, work well with the commercial and technical people and I am well respected among my peers. I understand the modern way of doing business (service standards, IT, scoring system, value creation ect) I am open to new ideas and suggestions and I can be part of a team working towards change. Due to my technical background I can easily connect with the operations."

### Education



#### **City University (GB)**

Degree Name Master of Arts (M.A.)

Field Of Study Insurance and Risk Management

1999 - 2000



#### **Associateship of the Chartered Insurance Institute Degree Name**

**Professional**

1998 - 1999



#### **Anglia Ruskin University**

Degree Name Bachelor of Arts (BA)

Field Of Study Business/Managerial Economics

1994 - 1998



KONSTANTINOS  
VAKIDIS  
**Experience**

**Director — General Agents & Brokers**  
Company Name **International Life**  
Dates Employed Jun 2015 - May 2016

**CCO**  
Company Name **International Life**  
Dates Employed Aug 2015 - May 2016

**Deputy General Manager Sales & Marketing**  
Company Name **INTERAMERICAN**  
Dates Employed Apr 2013 — May 2015

**Manager of Broker channel**  
Company Name **INTERAMERICAN**  
Dates Employed Jan 2009 - Mar 2013

**COO**  
Company Name **General Union Group**  
Dates Employed Feb 2004 — Dec 2008

**Account manager**  
Company Name **Aon**  
Dates Employed Jan 2003 — Mar 2004